

AAAS Conference & Trade Show

June 8 - 11, 2017



AAAS

Chairman Jarrett Liles invites you to take advantage of this great opportunity to join with your friends & fellow automotive aftermarket industry professionals, June 8-11, at the beautiful Sandestin Village of Baytowne Wharf, located in Destin, Florida.

The 2017 AAAS Annual Conference & Trade Show promises to be a great weekend for meeting people, picking up industry information, relaxing & enjoying yourself! **We are extremely pleased to announce that this year Bill Hanvey, President and CEO of the Autocare Association will be the keynote speaker.** The Saturday morning business program will also feature excellent educational speakers including Roger Spain of Oakworth Capital Bank discussing business valuations. Mike Skinner from Horne Cyber discussing cyber security and your business. Addressing FLSA & Overtime Requirements will be Nathan Gravely from Federated Insurance. Attendees will have the opportunity to ask questions and visit with these industry leaders and experts. The business session alone is worth your time, effort & expense but with a weekend of food, fun & fellowship the AAAS conference guarantees to be a very enjoyable & profitable experience!

The Sandestin Village is a very popular vacation resort - rooms go fast! You can book your accommodations online at sandestin.com or by calling 800.622.1038. When making your reservation, be sure to mention that you are part of the AAAS Conference group.

Additional information about the conference is available at www.aaas.us | Events. Please give the association staff a call 800.239.7779 if you have any questions.



SOMETHING FOR EVERYONE...

Sandestin Golf and Beach Resorts offers something for everyone. Enjoy the spectacular Gulf Coast beach and bay, four championship Destin golf courses, 15 world-class tennis courts, 4 swimming pools, dozens of Destin water sports, deep sea fishing, and miles of beautiful hiking and bicycle paths. You are sure to find many memorable ways to fill your days and nights. Be sure to plan time to discover the Village of Baytowne Wharf -- a beautiful 28 acre waterfront town center peppered with a collection of unique shops, charming eateries and lively night-clubs. Check out www.sandestin.com for more.



FISHING

Join in on the fun aboard the *Relentless* with top of the line fishing rods are furnished along with bait, ice, license, tackle and best of all ... a lot of fun. Our Captain and crew have many years of experience in the fishing industry and utilize state-of-the-art marine electronic equipment to help locate the perfect catch. You are guaranteed to have a fun-filled and exciting outing on the Gulf of Mexico which offers a great variety of angling opportunities. Come catch Red Snapper, Trigger, Grouper, Vermillion Snapper, King Mackerel, Amberjack, Wahoo, Mahi Mahi, Tuna, Sailfish, and many more species. We will clean and prepare the fish, ensuring they are all set to cook when you are ready.



The outing is sponsored by Federated and everything you need to enjoy this day will be provided including lunch.

GOLF

Our Educational Foundation Golf Tournament, sponsored by Federated, will benefit the AAAS Educational Foundation (AAASEF) Scholarship Program. The cost is \$125 per golfer. \$25 of each fee is a tax-deductible contribution to AAASEF. Raven Golf Club is masterfully carved through the marshes, wetlands and pine trees of Sandestin. Robert Trent Jones Jr. crafted this unique and visually stunning par 71 layout and is a must play during your stay. Our 18 hole tournament is a four player scramble. Prizes will be awarded for Longest Drive, Straightest Drive, Closest to the Pin and a possible \$10,000.00 prize for a Hole-in-One!



Entry fee includes: Greens fee, Lunch, Refreshments & Golf kit

Silent Auction & Banquet

In grand style, the final event of the 2017 AAAS Conference and Trade Show will be a lively celebration and silent auction benefiting the AAAS Educational Foundation. Annually the AAAS EF awards numerous scholarships, 20 in 2016, to students sponsored by AAAS members. Clyde Darville, Chairman of the AAAS EF board of trustees invites you to join fellow AAAS members and guest for a fun and festive silent auction & banquet to raise funds for the Educational Foundation. The Educational Foundation is soaring to new heights and will further its positive impact on AAAS members, employees, families, and the aftermarket industry.



The Banquet and Silent Auction will be held in the Magnolia Room on Saturday, June 10th. Don't miss out...we'll see you there!



11245 Chantilly Parkway Court
Montgomery, AL 36117

800.239.7779
www.aaas.us

Automotive Aftermarket Association Southeast
Conference and Trade Show
 Sandestin Village of Baytowne Wharf
 Destin, Florida
 June 8-11, 2017

Registration Fee:
 \$145 per person
 (\$170 after May 8)

Lodging reservations must be made
 directly with the resort at
800.622.1038 or
 Book Online at
www.Sandestin.com/

Sandestin Group Code:
 Group Reservations Deadline
May 8

Registration Form

COMPANY (Submit separate form for each individual/family)

LAST NAME, FIRST NAME, (NAME PREFERRED)

SPOUSE/GUEST LAST NAME, FIRST NAME, (NAME PREFERRED)

ADDRESS

CITY, STATE, ZIP

PHONE FAX

E-MAIL

CHILDREN (Age 4-12 Half price • Age 3 & under No charge)

LAST NAME, FIRST NAME, (NAME PREFERRED) AGE

LAST NAME, FIRST NAME, (NAME PREFERRED) AGE

ANGLERS

GOLFERS

(List handicap/usual score)

(List handicap/usual score)



RETURN REGISTRATION & PAYMENT TO:

AAAS Annual Conference & Trade Show
 11245 Chantilly Parkway Court • Montgomery, AL 36117
 800.239.7779 • 334.834.1848 • f 334.834.1818 • aaas.us
 denise@aaas.us ~ Denise Webb

CANCELLATION POLICY: Full registration will be refunded,
 if AAAS is notified by May 8th.

Conference Fees

	<u>COST</u> <small>(per person)</small>	<u>QTY</u>	<u>TOTAL</u>
• Conference Fee Package	\$ 145	_____	_____

(* Each \$145 Conference Fee Package deal is for one attendee & includes:
 Thursday Evening Reception, Friday Evening Reception,
 Saturday Morning Program & Saturday Evening Dinner Party)

**If you choose not to sign up for the Conference Fee Package deal,
 you may sign up for individual conference functions below:**

* Thursday Evening Reception	\$ 40	_____	_____
* Friday Evening Reception	\$ 40	_____	_____
* Saturday Morning Program	\$ 35	_____	_____
* Saturday Evening Dinner Party	\$ 90	_____	_____

Additional conference options:

Fishing Outing (per angler)	\$ 100	_____	_____
Golf Tournament (per golfer)	\$ 125	_____	_____
Late Fee (registration after May 9)	\$ 25	_____	_____
Scholarship Fund Contribution	\$	_____	_____

TOTAL AMOUNT DUE

Enclosed \$ _____ Paid by Check Visa MC Discover

Date _____ Signature _____

Card # _____

Billing Zip Code _____ Card Code _____ Exp. _____

Schedule of Events

6 - 7:30 p	Thursday, June 8 Chairman's Welcome Reception ~ TBA <small>(See Conference posters and concierge staff for directions)</small>
5:15 a - 1 p	Friday, June 9 Deep Sea Fishing Sponsored by Federated ~ Charter Boat
2:00 p	AAAS Board of Directors Meeting ~ Baytowne Conference Center
6 - 7:30 p	AAAS and YANG Reception ~ TBA <small>(See Conference posters and concierge staff for directions)</small>
7:15 a 8:00 a	Saturday, June 11 Continental Breakfast & Tabletop Trade Show Welcome & State of the Association Reports Jarrett Liles - Chairman, AAAS
8:15 a	Bill Hanvey President & CEO, Auto Care Association
9:15 a	Break ~ Tabletop Trade Show
9:30 a	Roger Spain Oakworth Capital Bank "What's This Thing Worth? A Business Valuation Primer"
10:15a	Break ~ Tabletop Trade Show
10:30a	Mike Skinner Horne Cyber "Cyber Security: Protecting Your Employees, Customers & Data"
11:15a	Nathan Gravley Federated Insurance "FLSA & Federal Exemptions from Overtime Requirements"
12:30 p	Golf Tournament ~ Raven Golf Club
6:30 p	Dinner Party & Silent Auction Magnolia Room

2017 Sponsors

Business partnerships are key to AAAS and benefit members and the automotive aftermarket industry. Promote your business at this important regional event. Check out the sponsorship form and choose a level of participation that is right for your business.

As an AAAS Conference Sponsor you will have the unique opportunity to reach AAAS members and industry guests via event communication vehicles, private events with leadership and unprecedented access to members.

- CARQUEST**
- Federated Insurance**
- Net Driven**
- Merrill Lynch**
- AAAS Employee Benefit Fund**
- Aldridge Borden and Company**
- Automotive Aftermarket Fund**
- York Risk Services**

Add your businesses name to this distinguished list of companies, please contact Denise@aaas.us or by calling 800.239.7779.



**Bill Hanvey, President & CEO ,
 Autocare Association
 2017 keynote speaker**